

# SOLAR CONTRACTORS THE SOLAR ADVANTAGE

## SOLAR CONTRACTORS: PROVIDING CALIFORNIA WITH A CLEAN ENERGY FUTURE

The California Solar Initiative (CSI) is designed to move our state toward a cleaner energy future by offering cash rebates to consumers for the installation of systems. As a solar contractor, your expertise and services provide the catalyst toward this goal. Understanding how the CSI rebates work will allow you to communicate solar savings to your customers.

## SHARE YOUR SOLAR EXPERTISE

The CSI Program Administrators are continually building new tools and looking for ways to simplify the CSI program—making it as easy to use as possible. Participation and feedback from all solar contractors is welcomed at the quarterly CSI Program Forum, during which program and policy updates are offered through Q&A sessions and expert discussion panels.



## YOUR GO-TO SOLAR CENTER:

[www.GoSolarCalifornia.ca.gov](http://www.GoSolarCalifornia.ca.gov)

This one-stop shop provides the tools and information you need to calculate and apply for CSI rebates on behalf of your customers.

Here you can find information about free solar training classes, as well as:

- Access the CSI Consumer Guide and order free copies.
- Learn how to post or update your listing on the eligible CSI contractor list.
- Learn more about CSI installations, including average system costs and total systems installed.
- View CSI Program Administrator information and learn about energy-efficiency rebates offered through your Program Administrator.
- Find information on the New Solar Homes Partnership program.
- Reference equipment eligibility for all solar technologies covered by the CSI program.
- Stay current on CSI news and events.

## APPLICATION REQUIREMENTS

In order to participate in the CSI program, eligible companies that install system equipment must be listed with the Program Administrator providing the rebate.

The following information is required:

- Business name, address, phone and email address
- Owner or main contact
- Business license number (if applicable)
- Contractor license number
- Proof of good standing on the records of the California Secretary of State as required for corporate and limited liability entities
- Reseller's license number (if applicable)

# FREE WORKSHOPS AND TRAINING

Free classes and webinars on a range of topics from the basics of the CSI to shading analysis and solar finance are regularly offered by the CSI Program Administrators. Visit the Community Solar Calendar at [www.GoSolarCalifornia.ca.gov/calendar](http://www.GoSolarCalifornia.ca.gov/calendar) to find upcoming classes on topics relevant to your business.

And don't forget to recommend the CSI program's free Solar Basics classes to your customers, also listed on the calendar—an informed customer is more likely to "Go Solar."

## CALCULATE THE POWER

Knowing total system costs is necessary in order for your customers to make an informed decision—CSI rebates play an important part of the financial analysis. Rebates based on the expected performance of a system are determined via the Expected Performance Based Buydown calculator found on the Go Solar, California! and Program Administrators' Web sites. For larger systems, payments are made on a performance basis.



## Go Solar, California! SOLAR REBATE TOOL KIT

- **One-Stop Shop:**  
Visit the Go Solar, California! Web site for contractor information on the CSI.
- **The Statewide Incentive Trigger Tracker:**  
Check the trigger point tracker for current CSI rebate levels – [www.csi-trigger.com](http://www.csi-trigger.com).
- **PowerClerk:**  
Fill out the simple online application for the CSI, which allows applicants to create and submit a new incentive application or check the status of an existing application – <https://csi.powerclerk.com/Default.aspx>.
- **CSI Events and Monthly Newsletter:**  
Sign up to receive the monthly online CSI newsletter to keep you in the know on policies and events impacting the solar industry throughout California – [www.GoSolarCalifornia.ca.gov](http://www.GoSolarCalifornia.ca.gov).
- **California Solar Statistics:**  
See how your stats compare to other California solar contractors – [www.californiasolarstatistics.ca.gov](http://www.californiasolarstatistics.ca.gov).
- **Program Administrator Web Sites:**  
Contact your Program Administrator for a variety of resources and information including workshop opportunities and information on how the Program Administrators are going paperless with the CSI process—online applications are encouraged!

## CSI PROGRAM ADMINISTRATOR CONTACT INFORMATION

### California Center for Sustainable Energy (for SDG&E customers)

Attn: CSI Program Manager  
8690 Balboa Ave., Ste. 100  
San Diego, CA 92123  
Email: [gosolar@energycenter.org](mailto:gosolar@energycenter.org)  
Phone: 1-858-244-1177/(866)-SDENERGY  
Fax: 1-858-244-1178  
Web site: [www.gosolar.energycenter.org](http://www.gosolar.energycenter.org)

### Pacific Gas and Electric Company

Attn: California Solar Initiative  
P.O. Box 7265  
San Francisco, CA 94120-7265  
Email: [solar@pge.com](mailto:solar@pge.com)  
Phone: 1-877-743-4112 (General Solar Inquiries)  
1-415-973-3480 (CSI Project Inquiries)  
Web site: [www.pge.com/solar](http://www.pge.com/solar)

### Southern California Edison

Attn: CSI Program Administrator  
6042A North Irwindale Ave.  
Irwindale, CA 91702  
Email: [CSIGroup@sce.com](mailto:CSIGroup@sce.com)  
Phone: 1-800-799-4177 (General Questions)  
1-866-584-7436 (CSI Project Inquiries)  
Web site: [www.sce.com/csi](http://www.sce.com/csi)



This fact sheet is intended to be an overview and introduction to the CSI Program. It is not intended to replace the CSI Program Handbook. If there are differences between the Handbook and this fact sheet, the Handbook shall prevail. Please see the most recent version of the Handbook for the most up-to-date information at [www.GoSolarCalifornia.ca.gov/documents](http://www.GoSolarCalifornia.ca.gov/documents).

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